

RANGE	RATE	M	D	I or X	A or K	A or K	B,F,O,Y	B,F,O,Y	B,F,O,Y	B,F,O,Y]	B,F,O,Y
		UNSECURED LOAN SPECIAL UP TO \$5000 FOR 50 MONTHS	UNSECURED SIGNATURE UP TO \$7000 OR 20% OF GROSS UP TO 72 MONTHS	VACATION /XMAS FOR 12 MONTHS \$2000	NEW VEHICLE 2016-17 \$24,999 & BELOW FOR UP TO 72 MONTHS	NEW VEHICLE 2016-17 \$25,000+ FOR UP TO 84 MONTHS	USED VEHICLE 2015-16 \$20,000 & BELOW FOR UP TO 72 MONTHS	USED VEHICLE 2015-16 \$20,001 & ABOVE FOR UP TO 72 MONTHS	USED VEHICLE 2013-14 \$20,000 & BELOW FOR UP TO 60 MONTHS	USED VEHICLE 2013-2014 \$20,000 & ABOVE FOR UP TO 72 MONTHS	USED VEHICLE 2011-12 FOR UP TO 60 MONTHS
680 - 730+	A	8.95%	10.00%	6.00%	2.50%	2.75%	3.25%	3.50%	4.25%	4.50%	5.50%
640 - 679	B	9.20%	11.00%	6.50%	3.00%	3.25%	3.75%	4.00%	4.75%	5.00%	5.75%
600 - 639	C	9.45%	12.00%	7.00%	3.50%	3.75%	4.25%	4.50%	5.25%	5.50%	6.25%
550 - 599	D	9.70%	13.00%	9.00%	4.00%	4.25%	4.75%	5.00%	5.75%	6.00%	6.50%
549 OR LESS	E	9.95%	14.00%	11.00%	4.50%	4.75%	5.25%	5.50%	6.25%	6.50%	7.00%
		B,F,O,Y	B,F,O,Y	E,G,N	E,G,N	E,G,N	H,J,	H,J	H,J	C	
		USED VEHICLE 2009-10 FOR 48 MONTHS	USED VEHICLE 2008 & OLDER FOR 36 MONTHS NO MORE THAN 60% OF HIGH NADA VALUE	NEW RV'S, BOATS, & Motorcycles \$10,000 & BELOW FOR UP TO 48 MONTHS	NEW RV'S, BOATS, & Motorcycles \$10,001-24999 FOR UP TO 66 MONTHS	NEW RV'S, BOATS, & Motorcycles \$-\$25,000 FOR 84 MONTHS	USED RV'S, BOATS, & Motorcycles \$10,000 & BELOW UP TO 48 MONTHS	USED RV'S, BOATS, & Motorcycles \$10,001-20,000 FOR up to 60 MONTHS	USED RV'S, BOATS, & Motorcycles \$20,001 & ABOVE FOR up to 72 MONTHS	SHARE SECURED 2% OVER INT RATE	
680 - 730+	A	6.00%	6.50%	3.50%	4.99%	5.25%	3.75%	5.25%	5.50%		
640 - 679	B	6.25%	6.75%	3.75%	5.25%	5.50%	4.00%	5.50%	5.75%		
600 - 639	C	6.75%	7.25%	4.00%	5.75%	6.00%	4.25%	6.00%	6.25%		
550 - 599	D	7.25%	7.75%	4.25%	6.25%	6.50%	4.50%	6.50%	6.75%		
549 OR LESS	E	7.75%	8.25%	4.50%	6.75%	7.00%	4.75%	7.00%	7.25%		
NO FICO SCORE RECEIVES A "C" RATING											
NEW 2016 VEHICLES WOULD UTILIZE THE 2017 RATES											